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Chapter 12 vocab

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| **Across**  **1.** Various psychological and psychological factors that cause us to act a certain way at a certain time  **9.** can cause one to stop eating  **12.** An external stimulus reinfocer or reward that motivation behavior  **13.** Innate tendencies that determine behavior  **14.** The tendency of all organisms to correct imbalances and deviations from their normal state | **Down**  **2.** Engaging in activities because they are personally rewarding  **3.** The urge to belong and to give and recive ones love  **4.** Engaging in activities that either reduce biological needs or help us obtain external incentives  **5.**  produces hungar signals  **6.** Must be satisfied to maintain life  **7.** Pursuit of knowledge and beauty or whatever else is required for the realization of ones unique potential  **8.** Set of complex reactions to stimuli involving subjective feelings psychological arousal and observational behavior  **10.** A state of tension produced by a need that motivates an organism toward a goal  **11.** Biological or psychological requirement of an organism |