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Chapter 6

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| **Across****4.** projects revenues and expense to show weather or not a business is profitable **9.** sentence describing the purpose of the business **11.** someone with experience who can provide advice,suggestions, and ideas **14.** written statement of goals and objectives for a business with a strategy to achieve them **15.** ability to influence others to reach a goal**17.** movement of money into and out of a business **18.** capital brought into the business in exchange for a percent ownership in the business **19.** necessary to perform the required work-related tasks of position**20.** gathering and analyzing of information about a business **21.** financial statement based on estimates of future business performance, sales, and expenses  | **Down****1.** reports anticipated sources and uses of cash to form operations, investing, and financing activities **2.** help an individual perform in the workplace or gain success in career **3.** reports the assets, liabilities, and net worth of the business **5.** refers to the way a business is financed **6.** borrowing money that must be repaid for use in the business **7.** private investors who fund start-up business **8.** money invested in a business by investors who form partnerships or groups to pool investments **10.** money necessary to start and open a business **12.** process of setting goals and deciding how to accomplish them **13.** property or items of a values a business owns**16.** asset pledged that will be claimed by the lender if the loan is not repaid  |

   Leadership        Job-specific skills        Transferable skills        Planning       mentor        Market Research        Cash Flow        business plan        mission statement        start-up capital        Pro forma financial statements        pro forma balance sheet        pro forma income statement        pro forma cash flow statement        capital structure       debt financing        collateral        assets        equity financing        venture capital        angel investors