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Chapter 6

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|  |  | 1P |  |  |  |  |  |  |  |  |  |  |  |  |  | 2T |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  R |  |  | 3P |  |  |  |  |  |  |  |  |  |  |  R |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4P |  R |  O |  F |  O |  R |  M |  A |  I |  N |  C |  O |  M |  E |  S |  T |  A |  T |  E |  M |  E |  N |  T |  |  |  |  |  |  |  |
|  |  |  F |  |  |  O |  |  |  |  |  |  |  |  |  |  |  N |  |  |  |  |  |  | 5C |  | 6D |  |  | 7A |  |
|  |  |  O |  |  |  F |  |  |  |  |  |  | 8V |  | 9M |  I |  S |  S |  I |  O |  N | 10S |  T |  A |  T |  E |  M |  E |  N |  T |
|  |  |  R |  |  |  O |  |  |  |  |  |  |  E |  |  |  |  F |  |  |  |  |  T |  |  P |  |  B |  |  |  G |  |
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|  |  |  A |  |  |  M |  |  |  | 11M |  E |  N |  T |  O |  R |  |  R |  | 12P |  |  |  R |  |  T |  |  F |  |  |  L |  |
|  |  |  C |  |  |  A |  |  |  |  |  |  |  U |  |  |  |  A |  |  L |  |  |  T |  |  A |  |  I |  |  |  I |  |
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|  |  |  F |  |  |  A |  |  |  |  | 15L |  E |  A |  D |  E |  R |  S |  H |  I |  P |  |  A |  |  R |  |  C |  |  |  S |  |
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|  |  | 21P |  R |  O |  F |  O |  R |  M |  A |  F |  I |  N |  A |  N |  C |  I |  A |  L |  S |  T |  A |  T |  E |  M |  E |  N |  T |  S |  |

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| **Across****4.** projects revenues and expense to show weather or not a business is profitable **9.** sentence describing the purpose of the business **11.** someone with experience who can provide advice,suggestions, and ideas **14.** written statement of goals and objectives for a business with a strategy to achieve them **15.** ability to influence others to reach a goal**17.** movement of money into and out of a business **18.** capital brought into the business in exchange for a percent ownership in the business **19.** necessary to perform the required work-related tasks of position**20.** gathering and analyzing of information about a business **21.** financial statement based on estimates of future business performance, sales, and expenses  | **Down****1.** reports anticipated sources and uses of cash to form operations, investing, and financing activities **2.** help an individual perform in the workplace or gain success in career **3.** reports the assets, liabilities, and net worth of the business **5.** refers to the way a business is financed **6.** borrowing money that must be repaid for use in the business **7.** private investors who fund start-up business **8.** money invested in a business by investors who form partnerships or groups to pool investments **10.** money necessary to start and open a business **12.** process of setting goals and deciding how to accomplish them **13.** property or items of a values a business owns**16.** asset pledged that will be claimed by the lender if the loan is not repaid  |

   Leadership        Job-specific skills        Transferable skills        Planning       mentor        Market Research        Cash Flow        business plan        mission statement        start-up capital        Pro forma financial statements        pro forma balance sheet        pro forma income statement        pro forma cash flow statement        capital structure       debt financing        collateral        assets        equity financing        venture capital        angel investors