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Chapter 9 Vocabulary Economics

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| **Across****4.** Someone in a professional or clerical job**7.** Who made this ?**11.** A value of output**16.** A settlement technique which a neutral mediator meets with each side to try to find a solution**17.** The process in which union and company reps meet to negotiate a labor contract **18.** The theory that education increases productivity is?**20.** Labor that requires minimal specialized skills**21.** A temporary or part time job | **Down****1.** An organization of workers that tries to improve working conditions**2.** Labor that requires specialized skills**3.** Labor that requires advanced skills**5.** The practice of negotiating labor contracts **6.** A measure that bans mandatory union**8.** Someone who works in an industrial job**9.** A nonmilitary person who is employed or unemployed **10.** The wage rate that produces neither an excess supply of workers**12.** A demand that is determined by demand for another good or service**13.** The theory that the completion of college indicates to employers that a job applicant is intelligent**14.** An unofficial, invisible Barrier **15.** A settlement technique which a third party reviews the case and imposes a decision**19.** A organized work stoppage |