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Chapter 9 Vocabulary Economics

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| **Across**  **4.** Someone in a professional or clerical job  **7.** Who made this ?  **11.** A value of output  **16.** A settlement technique which a neutral mediator meets with each side to try to find a solution  **17.** The process in which union and company reps meet to negotiate a labor contract  **18.** The theory that education increases productivity is?  **20.** Labor that requires minimal specialized skills  **21.** A temporary or part time job | **Down**  **1.** An organization of workers that tries to improve working conditions  **2.** Labor that requires specialized skills  **3.** Labor that requires advanced skills  **5.** The practice of negotiating labor contracts  **6.** A measure that bans mandatory union  **8.** Someone who works in an industrial job  **9.** A nonmilitary person who is employed or unemployed  **10.** The wage rate that produces neither an excess supply of workers  **12.** A demand that is determined by demand for another good or service  **13.** The theory that the completion of college indicates to employers that a job applicant is intelligent  **14.** An unofficial, invisible Barrier  **15.** A settlement technique which a third party reviews the case and imposes a decision  **19.** A organized work stoppage |