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Communications Chapter 3 Crossword

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| **Across**  **2.** A good example of how the personailty theory works.  **10.** Things that look alike or are similar in other was belong together and form a unit.  **11.** Your image of who you are.  **13.** Strategies that follow are likely to increase your chances of being liked.  **15.** Strategies to reinforce your positive perceptions about yourself.  **16.** Your reconstruction of the incident and your understanding of it.  **17.** some items dont belong together because they're too different from each other.  **18.** A prediction that comes true because you act as if it were true.  **19.** Another set of strategies often used to apear likeable  **20.** The processes you go through informing an impression of another person. | **Down**  **1.** control a process by which you focus on explaining why someone behaved as they do.  **3.** You knowledge of who you are.  **4.** A metaphoric division of the self into four areas.  **5.** Strategies a positive image but to suppressing the negative.  **6.** What one person does, the other person also does.  **7.** A measure of how valuable you think you are.  **8.** The system of rules that tell you which characteristics go with each other.  **9.** The values- good or bad- that you are.  **12.** a type of schema  **14.** Is used to refer to positive statements about you. |