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High School and Career Planning Skills Vocabulary

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| **Across**  **1.** a person who organizes, manages, and assumes the risk of a business  **3.** economic rules that influence consumer buying decisions  **7.** a program of study beyond a bachelor's degree  **17.** unit of measurement that schools use to determine whether students are progressing toward graduation  **18.** someone who creates a good or service  **19.** a share of the ownership in a company  **22.** business that two or more people own and operate  **23.** a certificate of completion awarded to a person after successfully completing a required set of college courses in both general and specific areas  **24.** business owned by one person  **25.** a course or program that teaches job skills  **26.** continuing for a long period of time to accomplish a task  **27.** business owned by many people but treated by the law as though it were owned by one person | **Down**  **2.** someone who purchases a good or service with the intent to use it  **4.** any education or training following high school  **5.** learning on the job  **6.** a certificate of completion awarded to a person after completing a program of study in a particular area, usually lasting two years  **8.** a program in which a person learns to do a certain job by working with a skilled worker  **9.** a course that is required before another course can be taken  **10.** a description of the goals of a business and how it will operate  **11.** a person who owns stock in a company  **12.** a temporary paid or unpaid position that involves direct work experience in a career field  **13.**  a document stating that a person has passed a five-part test in the areas of writing, social studies, science, reading, and math  **14.** a course that is not required but can be chosen by students according to their interests  **15.** the fee that colleges charge to take their classes  **16.** possibility of loss  **20.** when two or more companies rival for consumer dollars  **21.** methods of paying for education/training, such as grants, scholarships, etc. |

   Apprenticeship        Associate Degree       Bachelor's Degree       Credit        Elective       Financial Aid       GED Certificate       Graduate School       Internship       On-The-Job Training (OJT)       Post Secondary Education       Prerequisite        Tuition        Vocational        Business Plan       Competition        Consumer        Corporation        Entrepreneur        Laws of Supply and Demand       Partnership        Persistent        Producer        Risk        Sole Proprietorship       Stock        Stockholder