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| Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

Insurance terms 101

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|  |  |  | 1  L | I | A | B | L | E |  | 2  Q | U | O | T | E |
|  |  |  |  |  |  |  |  |  | 3  F |  |  |  |  |  |
|  |  | 4  T | A | I | L |  | 5  E |  | 6  L | I | M | I | T | S |
|  | 7  U |  |  |  |  |  | N |  | A |  |  |  |  |  |
|  | M |  | 8  B | A | C | K | D | A | T | E |  | 9  C | 10  P | 11  A |
|  | B |  |  |  |  |  | O |  |  |  |  | E | R | G |
|  | R |  |  | 12  S | H | O | R | T |  |  | 13  B | C | O | G |
|  | E |  |  |  |  |  | S |  |  |  | O | R | D | R |
|  | L |  |  |  |  | 14  T | E | R | M |  | P | E | U | E |
|  | L |  |  |  |  |  | M |  |  |  |  | D | C | G |
| 15  E | A | N | D | O |  | 16  D | E | C |  |  |  | I | E | A |
|  |  |  |  |  |  |  | N |  |  |  |  | T | R | T |
|  | 17  C | S | R |  | 18  D | A | T | A |  |  |  | S | S | E |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 19  D | A | M | A | G | E | S |  |  |  |  |

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| **Across**  **1.** You're at fault, you're \_\_\_\_\_\_\_\_\_\_\_\_\_\_  **2.** Insurance price tag  **4.** Extended discovery period coverage  **6.** Maximum a policy will pay  **8.** Go backwards on policy effective date  **12.** Cancellation w/minimum premium earned  **14.** Typically 12 months  **15.** Professional liability  **16.** Insured info & policy specs page (abbr)  **17.** Your clients go-to person (acronym)  **18.** Digital breach aka  **19.** What must have occurred for a loss? | **Down**  **3.** Cancelation w/full premium returned  **5.** Another word for amendment  **7.** Not just for a rainy day  **9.** License update requirement  **10.** They bring in new business  **11.** Maximum policy will pay in a policy term  **13.** Small business comprehensive coverage tool |