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Recruitment Buzz Words!!!!!!!!!!!

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| **Across****2.** a sorority member who is no longer a member of collegiate chapter**3.** a person hired to live in the chapter house and manage the facility**6.** August 14-18 2017**10.** a prospective member whose relative is an initiated member of a sorority **13.** PNM's visit every chapter**15.** a woman interested in becoming a sorority member**16.** a specific organization or cause to which members donate volunteer hours or money**17.** Process used to allow a smooth transition between the sorority girl who initially has picked up the PNM at the door and the next sister who has come into the conversation**18.** 5 B's: Booze, Brands/Bucks, Barack, Bible, \_\_\_\_ | **Down****1.** a membership unit of a sorority**4.** PNM's may visit up to 2 chapters**5.** a formal invitation to join a particular sorority**7.** PNM's may visit up to 10 chapters**8.** a woman who has accepted a bid but is not an initiated memebr**9.** a woman who has been formally initiated by her sorority**11.** PNM's may visit up to 6 chapters**12.** the number of potential new members going through primary recruitment divided by the number of sororities on campus**14.** the allowable chapter size, as determined by the college panhellenic, which includes both new members and initiated members |