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Recruitment Buzz Words!!!!!!!!!!!

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| **Across**  **2.** a sorority member who is no longer a member of collegiate chapter  **3.** a person hired to live in the chapter house and manage the facility  **6.** August 14-18 2017  **10.** a prospective member whose relative is an initiated member of a sorority  **13.** PNM's visit every chapter  **15.** a woman interested in becoming a sorority member  **16.** a specific organization or cause to which members donate volunteer hours or money  **17.** Process used to allow a smooth transition between the sorority girl who initially has picked up the PNM at the door and the next sister who has come into the conversation  **18.** 5 B's: Booze, Brands/Bucks, Barack, Bible, \_\_\_\_ | **Down**  **1.** a membership unit of a sorority  **4.** PNM's may visit up to 2 chapters  **5.** a formal invitation to join a particular sorority  **7.** PNM's may visit up to 10 chapters  **8.** a woman who has accepted a bid but is not an initiated memebr  **9.** a woman who has been formally initiated by her sorority  **11.** PNM's may visit up to 6 chapters  **12.** the number of potential new members going through primary recruitment divided by the number of sororities on campus  **14.** the allowable chapter size, as determined by the college panhellenic, which includes both new members and initiated members |